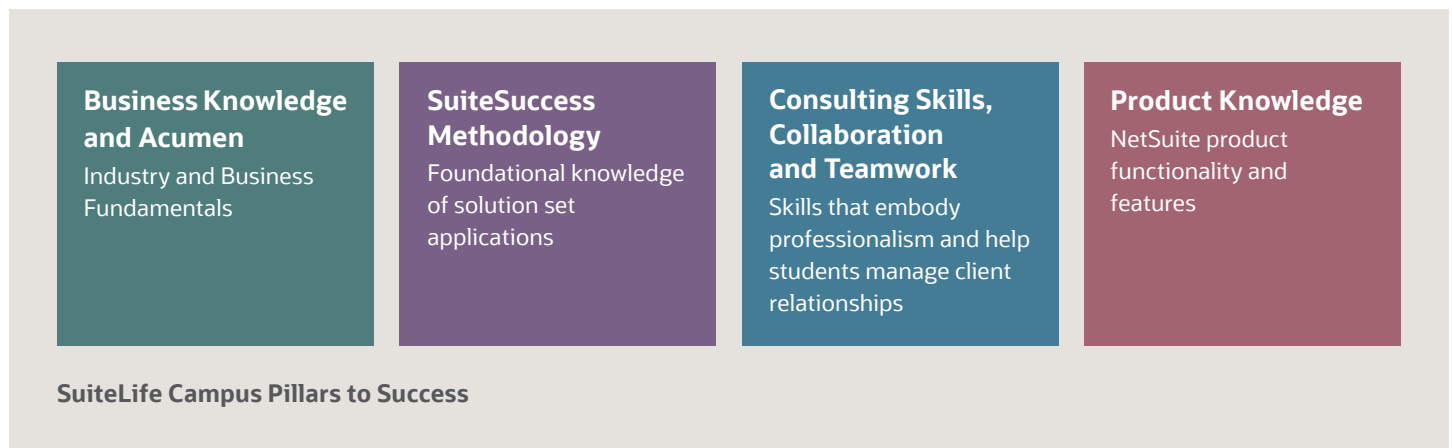# SuiteLife Campus: The Accelerated Path to Success

Helping you grow your NetSuite practice when the market for consultants and other professionals is tighter than ever.

Finding excellent job candidates to scale your practice isn't easy, but it can be especially difficult during a labor shortage. By dipping into the college graduate pool and committing to developing from within, NetSuite partners can take their practices to new levels using readily-available resources.

With SuiteLife Campus, companies can save money, develop the skills of their top associates, identify their next leaders, and continue building out their strong corporate cultures. The program is designed for consultants with less than two years' experience, a 3.0+ GPA, a degree in business, accounting, economics, math or engineering, and the ability to work both individually and on a team. The framework of the program is based on the SuiteLife Campus Pillars to Success:

| **Business Knowledge and Acumen** Industry and Business Fundamentals | **SuiteSuccess Methodology** Foundational knowledge of solution set applications | **Consulting Skills, Collaboration and Teamwork** Skills that embody professionalism and help students manage client relationships | **Product Knowledge** NetSuite product functionality and features |

SuiteLife Campus Pillars to Success

Building Success for NetSuite Partners

Established in 2013, the NetSuite Campus Program has produced more than 1,000 associate consultants worldwide. Using an integrated approach that incorporates product, methodology and soft skills development—plus gamified, interactive activities for measuring learning and progress with strong participant engagement—the program is routinely refreshed with a focus on ramping up productivity. It also features e-learning mixed with workshops and hands-on case studies.

Using NetSuite's Campus-to-Consultant development model, SuiteLife Campus helps partners grow their talent and their organic resources.

ORACLE NETSUITE

The program strengthens the overall NetSuite-skilled ecosystem with:

- Four weeks of NetSuite-Led training
- Foundational accounting and consulting skills
- A low cost of $4,000 per student
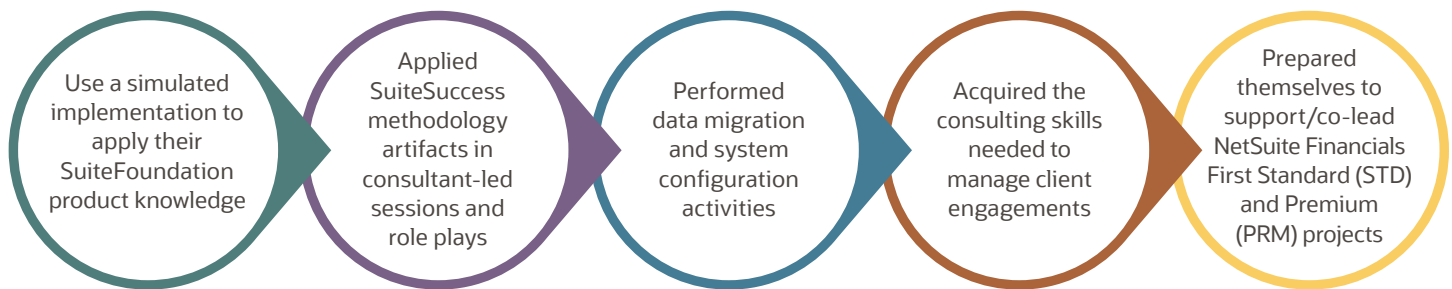- 20 student virtual classes
- Ideal candidate profiles and support

Training Requirements and Prerequisites

To maximize the learning experience, attendees will be required to pass the SuiteLife Campus Partner Exam. The exam will focus on the topic areas needed for the four-week training program.

Additional prerequisites include a general understanding of accounting fundamentals, a mandatory check-in three weeks prior to the start of class, a commitment to attending the four-week class, and alignment with a buddy/mentor from the partner organization.

Taking the Accelerated Path to Success

SuiteLife Campus is an accelerated path that consultants can use to familiarize themselves with NetSuite. It welcomes partners as part of the onboarding process and encourages them to start building leadership and management skills early among newer recruits. Upon completing the program, consultants will have:

- Use a simulated implementation to apply their SuiteFoundation product knowledge
- Applied SuiteSuccess methodology artifacts in consultant-led sessions and role plays
- Performed data migration and system configuration activities
- Acquired the consulting skills needed to manage client engagements
- Prepared themselves to support/co-lead NetSuite Financials First Standard (STD) and Premium (PRM) projects

Because it uses a predetermined sequence based on years of educational training on the fine points of implementing NetSuite, SuiteLife Campus is more comprehensive than ad hoc training and other onboarding techniques. It also improves productivity, making it easier for successful graduates to move right into support and co-lead roles on client projects.

In a world where promising new hires are becoming more and more scarce, getting boots on the ground, prepared and running quickly have become table stakes for partners that want to scale up their practices. Factoring in these realities, SuiteLife Campus gives partners the tools they need to achieve their goals quickly and affordably.

For more information about SuiteLife Campus, please email suitelifecampus_ww@oracle.com.